

<u>Rates</u>	4/19/2024	1-Year Prior	3-Years Prior	<u>Economy</u>	Most Recent	1-Year Prior	3-Years Prior
2-Year Treasury (%)	4.99	4.14	0.15	CPI (yoy %)	3.5	5.0	2.6
5-Year Treasury (%)	4.67	3.63	0.79	Core CPI (yoy %)	3.8	5.6	1.6
10-Year Treasury (%)	4.62	3.53	1.56	PPI (yoy%)	2.1	2.7	4.1
1M Term SOFR (%)	5.32	4.96	0.02	Core PPI (yoy%)	2.4	3.3	3.0
Fed Funds Rate (%) - Lower Bound*	5.25	4.75	0.00	PCE Price Index (yoy %)	2.5	4.4	2.7
Fed Funds Rate (%) - Upper Bound*	5.50	5.00	0.25	Unemployment Rate (%)	3.8	3.5	6.1
*11 rate hikes beginning 3/17/22; Last hike, 7/26/23				NonFarm Payrolls (mom, 000s)	303	146	831

<u>RCA Cap Rates and CPPI (as of Feb-24)</u>	Cap Rate	1YR Prior Cap	CPPI (YoY)
National - All Property Types	6.7%	6.1%	-3.0%
Retail	7.3%	6.6%	-1.2%
Office	7.3%	6.7%	-16.6%
Multifamily	5.7%	5.2%	-8.4%
Industrial	6.6%	5.8%	5.7%

<u>CRE Maturities (billions)</u>	2024	2025	2026
Banks	\$441	\$253	\$205
CMBS and CRE CLO	\$234	\$106	\$69
REITs, Debt Funds, Other	\$168	\$112	\$56
Life Insurance Companies	\$59	\$65	\$75
Fannie, Freddie, FHA, and Ginnie Mae	\$28	\$38	\$53
Total	\$930	\$574	\$458
Total 2024 and beyond: \$4,674; % of Total:	20%	12%	10%

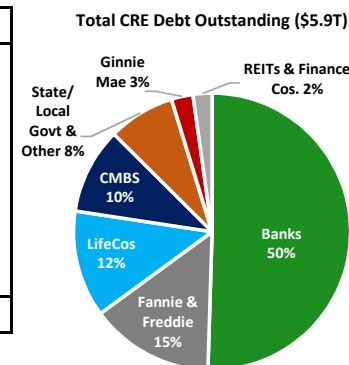
<u>Lending Origination Share</u>	2023	2022	2021
Regional/ Local Bank	26%	29%	22%
Government Agency	26%	19%	19%
National Bank	9%	14%	12%
Debt Fund/ REIT	10%	12%	12%
Insurance	12%	10%	10%
CMBS	10%	9%	20%
International Bank	6%	6%	5%
Private/ Other	2%	2%	1%

<u>CMBS Delinquency (Conduit + SASB)</u>	Mar-24	Feb-24	Jan-24
Hotel	5.45%	5.45%	5.46%
Retail	5.56%	6.03%	6.27%
Multifamily	1.84%	1.81%	1.91%
Industrial	0.47%	0.43%	0.40%
Office	6.58%	6.63%	6.30%
All	4.67%	4.71%	4.66%

<u>Private-Label CMBS Issuance (000s)</u>	YTD 4/19/24	YTD 1-YR Prior	FY 2023
Conduit	\$6,644	\$4,808	\$19,748
SASB	\$14,679	\$2,950	\$19,585
Total Private-Label CMBS	\$21,323	\$7,758	\$39,333
YOY Change	175%		
CRE CLO	\$2,228	\$1,120	\$6,670
Total Private-Label CMBS & CRE CLO	\$23,551	\$8,878	\$46,003
YOY Change	165%		

<u>Agency CMBS Issuance (000s)</u>	YTD 4/19/24	YTD 1-YR Prior	FY 2023
Fannie Mae	\$12,027	\$14,210	\$53,200
Freddie Mac	\$14,209	\$14,882	\$52,810
Ginnie Mae	\$2,898	\$4,362	\$13,303
Total Agency CMBS	\$29,134	\$33,454	\$119,313
YOY Change	-13%		

<u>CRE Debt Outstanding (billions)</u>	4Q 2023
Banks	\$2,971
Fannie & Freddie	\$852
LifeCos	\$733
CMBS	\$593
State/ Local Govt & Other	\$459
Ginnie Mae	\$150
REITs & Finance Cos.	\$129
Total	\$5,888



<u>Other CRE Delinquency Rates</u>	4Q23	3Q23	2Q23
Bank - All CRE (30+ Days)	1.31%	1.14%	0.88%
LifeCo - All CRE (60+ Days)	0.36%	0.32%	0.14%
Fannie Mae MF (60+ Days)	0.46%	0.54%	0.37%
Freddie Mac MF (60+ Days)	0.28%	0.24%	0.21%